Japanese Kokusai Kogyo exclusive distributor for WERA Remote Ocean Sensing on the Asian market



The German manufacturer of the WERA Remote Ocean Sensing System Helzel Messtechnik and Kokusai Kogyo Co., Ltd. - the biggest aerial survey company in Japan - have confirmed their co-operation by appointing Kokusai Kogyo as primary distributor and importer of WERA for the Asian market.

Kokusai has been engaged in the research and development of ocean radars for more than ten years. The company's radars have been used for ocean observation from the coasts of Tokyo Bay, Osaka Bay, Ise Bay, and many other places, accounting for the largest share in the Japanese market.

Kokusai Kogyo already established a cooperative system with Nagano Japan Radio Co., Ltd., a pioneer in the field of ocean radars. However, in view of the worldwide expansion of usage, the two companies are certain to meet diverse needs in Japan and abroad with the WERA Remote Ocean Sensing System.

The ability to obtain information on the ocean from land-based installation shows advantages compared to other monitoring methods. Low-price, low maintenance and high-reliable ocean data can be achieved by this remote-sensing technology which is able to monitor the ocean's surface curents (direction and speed) as well as measure wave height for an area that is defined by the customer's need (more than 200 km offshore).

"WERA Asia" will focus on establishing a sales and after-sales network in Southeast Asia in order to accelerate market activities and strengthening market presence by cooperation with local, public and private partners.

The growing international network of the Kokusai Kogyo-Group with Asian and European subsidiaries in Singapore and Germany will also support the achievements from this partnership.

For additional information, please contact:



The exclusive agreement was signed on September 30, 2008 by Thomas Helzel, Matthias Kniephoff, both presidents of Helzel Messtechnik GmbH and the president of Kokusai Kogyo Masazumi Taniya and Kokusai Kogyo Director Andreas Steinberg (from left to right).

C KOKUSAI KOGYO HOLDINGS CO., LTD.

Kokusai Kogyo <u>Homepage</u>

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